



Sage ERP 1000

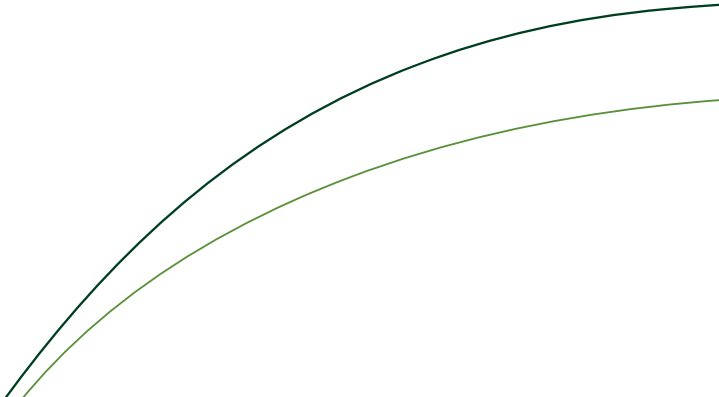


Not just small business. All business.
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Sage ERP 1000 - Simplicity, agility, flexibility

Whether you operate solely in the UK, or have suppliers and customers overseas, Sage ERP 1000 offers a purpose built range of integrated applications that can span your entire enterprise.

Combining scalability and functionality that covers everything from finance, distribution, manufacturing, project services, payroll, to a choice of Customer Relationship Management solutions (CRM), time recording and billing, Sage ERP 1000 is a unified, yet modular, enterprise management solution.

Helping to integrate processes and information, Sage ERP 1000 enables you to create a concise, accurate and complete view of your business. With a single enterprise wide source of information and control, you can manage the different elements of your organisation, helping to drive profitability and streamline your operations.



Building the solution you want

Different organisations need varying degrees of sophistication in different parts of their operation. The modular nature of Sage ERP 1000 lets you build the solution you need, deploying only the elements you need when you need them, rather than requiring you to implement the software in its entirety.

Designed specifically for the mid market, Sage ERP 1000 delivers everything you would expect from an established ERP solution, with the ability to implement only the functionality you require, and without lengthy development work.

Keeping things simple

From ease of customisation to a low total cost of implementation and ownership, we aim to make it as simple as possible for you to gain the sophisticated benefits offered by Sage ERP 1000.

As the solution is browser based the user can be anywhere, enabling desktop deployment to be kept to a minimum in terms of both administration and hardware costs. And in our latest releases of Sage ERP 1000, actionable task lists allow users to specify how they interact with the software so they can complete tasks in the quickest, most efficient way.

By choosing a modular, integrated solution from a single supplier everything is simplified, from deployment, training, and licensing, to upgrading and support licensing agreements. As the solution is integrated by design you avoid the issues associated with trying to bring together disparate products from multiple vendors.

A single view of the enterprise

Combining front and back office functionality leads to many benefits giving you one view of information enterprise wide, and increasing your ability to compete effectively.

Processes can flow into one another across your entire company, eliminating the need to re-key information so your people can work in the most efficient and accurate way possible.

Collaboration within teams and across departments is enhanced through the integration of both information and processes organisation wide, while everyone that needs it has an instant and accurate view of your business facilitating faster and better informed decisions.

Enabling you to manage multiple sites and multiple companies, whether based in the UK, France or Germany, all within one solution. You can consolidate any and all of your operations, whatever their accounting and analysis structures, and currencies in which you operate.

Driving management decisions

Through its single source of powerful management information, Sage ERP 1000 Business Intelligence enables you to access and understand business critical information, simply and easily. Capable of analysing data from Sage software or any other data driven application, our analytical reporting tools give you complete freedom to combine and interrogate your data in any way you wish.

With access to metrics that are not easily measured using more traditional reporting tools, you can identify key trends and patterns in your business, enabling you to strategically plan for growth and change.

Pinpointing exceptions and anomalies, such as areas of unexpectedly high or low performance, you can analyse inefficient processes. Enabling you to take a proactive approach to achieving operational goals you are also able to identify opportunities for innovation, productivity improvements and growth.

Giving you a clear understanding of operational drivers, your data is transformed into actionable information, making you more responsive and better able to manage every aspect of your organisation.

Delivering excellent customer service

Integrating back office functions with customer-facing systems means that all aspects of your organisation can focus on delivering the excellent service that helps retain customer loyalty in today's highly competitive climate.

From identifying prospects through to servicing the needs of loyal customers, you can manage every customer interaction, and all your ongoing relationships. Vital financial and commercial information can be shared with everyone that needs it to support decision making in every area of the business.

With Sage ERP 1000 it becomes possible to manage every element of customer acquisition from quotations to order fulfilment, in a single seamless process, making you more responsive and better able to provide outstanding customer service.

Choosing a solution now, and for the future

We speak with our customers every day, working with them to understand their business requirements so that we can meet their needs with reliable, scalable, future-proofed solutions.

We also work closely with our network of independent developers who have helped our customers achieve even greater operational efficiency through the creation of additional solutions that enhance the core functionality delivered by Sage ERP 1000.

Creating your own solution, flexibly and quickly

Whatever your business needs, we work hard to ensure that you can be up and running with the minimum disruption to your business, in the shortest possible time. Additionally, a wide range of third-party software can be integrated to give you exactly what your business needs.

To support you through the process of implementing Sage ERP 1000 you have access to both our own team of experts and those of our highly experienced network of Business Partners. Our partners share our passion for delivering outstanding levels of service, providing specialist consultancy, impartial advice and expert counsel.

Sage Mid Market Division and our Business Partners work closely with customers, providing support face-to-face, online or over the phone, whenever and wherever you need them. With specialists that include consultants, project coordinators, and systems architects we, along with our Business Partners, provide all the expertise necessary to ensure our solutions deliver the required benefits, from planning and implementation to training and ongoing support.

A commitment to innovation

At Sage we invest heavily in the future. Over twenty per cent of Sage UK's research and development team are involved in exploring emerging technologies and developing new solutions. Their role is to identify compelling new ways to help organisations manage the complexities of their business.

This focus on development includes a continuous development strategy for Sage ERP 1000. We are committed to ensuring that each solution keeps pace with changes in business while also offering new capabilities that will enhance your ability to manage your organisation effectively.

Whatever your business requires, our commitment to innovation assures you that investing with us will add value to your operations now, and as your needs evolve over time.

The freedom to choose

Increasingly organisations want the freedom to choose how they access their solution and how it should be integrated into their business and wider technical infrastructure. We champion open standards and are committed to developing flexible suites comprised of modular applications.

Working closely with our network of independent developers and Business Partners, supported by strategic alliances with market leaders, we ensure that our customers have access to the widest possible range of applications and business solutions.

Sage - Not just small business. All business.

Established in Newcastle over 28 years ago we have a strong heritage as a provider of UK focussed businesses systems. We, along with our Business Partners, maintain an unrelenting focus on our customers, delivering the most relevant and effective solutions for all types and sizes of organisation.

With over 6 million customers all over the globe, we are one of the top 3 business management solutions providers worldwide. Through our people, our business software, our services, and our partners, we are passionate about helping businesses of all sizes achieve their ambitions.

Sage ERP 1000

Combining industry specific features, embedded analytic tools, and integrated customer relationship solutions, Sage ERP 1000 covers a wide range of functionality while being cost effective to deploy and manage, whatever you need now or in the future.



Accounting, Finance, and Payroll

Delivering timely and accurate reporting and analysis, the accounting, finance and payroll functionality enables you to react to changes in day-to-day business, at the same time as supporting strategic decisions.

- Providing you with detailed information on which to base decisions about your entire business, it offers comprehensive analysis options that make it possible to capture every detail of your company's financial status.
- Configured to meet international requirements it can report in multiple currencies and at any level in the company hierarchy.
- Giving you the functionality and information you need to manage every element of your finances, it can help improve your cash management while integrating seamlessly with your payroll.

Customer Relationship Management

Robust, scalable and flexible, Sage ERP 1000 offers a choice of CRM solutions designed to provide you with a complete view of customer interactions across sales, marketing, customer service and support. Customisable to meet your exact needs, you are able to build strong relationships with prospects and customers, with effective marketing campaigns, sales pipeline management, and the delivery of outstanding customer service.

- Easy to use and fast to deploy, whichever Sage CRM solution you choose can be tailored to match your individual business needs, helping you to streamline internal processes.
- Whether you operate at a single site or want access to vital customer information wherever you are, we can support your needs, via the internet.
- Driving efficiency through marketing, sales and customer automation, you can provide your people with the information and processes they need, while ensuring everyone shares the same view of the prospect or customer.

Project Control

Giving you complete control over all the financial aspects of your projects and their associated budgets, you are able to identify opportunities for increasing revenues and reducing costs, it simplifies data capture and provides the information you need to improve profitability.

- You have easy access to the current status, including costs incurred and billed revenue, any time you need it.
- It's possible to set up a range of parent and child projects with multi dimensional cost and revenue codes, which you can then analyse from any angle, across any part of your organisation.

Manufacturing

Supporting your ability to manage manufacturing resources and keep tight financial control of associated material and processing costs, the manufacturing capabilities enable you to monitor and report on any shop floor issues that could affect productivity. Identifying bottlenecks and highlighting areas where you are not operating to your full potential, they also help drive waste out of your organisation.

- Fully MRP-compliant, it supports your ability to meet both very specific individual customer requirements and those of numerous vertical sectors.
- Providing access to information on work in progress and real-time valuations of completed operations, you can quickly identify issues that may affect your manufacturing output.
- Covering mixed-mode manufacturing, Sage ERP 1000 supports the production of standard or configured products as well as project-based manufacturing.

Distribution

Enabling you to monitor and improve the way you source components and materials, you can achieve greater efficiency in the provision of products and services, driving down costs and increasing profitability. Creating a centrally managed, flexible purchasing function, you are put in full control of your supply chain.

- Managing all the stages of inventory management through to authorising payments to suppliers, it enables you to minimise your stock and reduce lead times.
- Supporting the electronic exchange of information and documents in universal EDI and XML-formats, distribution can be speeded up and errors reduced.
- Flexible enough to accommodate individual customer's specific requirements it also connects to the sales side of your operations, so that inventory records are automatically updated in response to purchases.

Find out more

To find out more about Sage ERP
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