

Sage 200 Wholesale and Retail Datasheet

Sage 200 Wholesale and Retail is a comprehensive, multi-store, retail and merchandising management system that allows you to streamline processes between traders, suppliers and customers, and helps your business run at optimum profitability, with enhanced back-office control and point of sales effectiveness.

Feature	Explanation	Benefit
Company hierarchy	Map your logistical structure within the software to support the way you operate. Defines each store location, enabling stock levels to be replenished by easily allocating and distributing products. Each company hierarchy can view: <ul style="list-style-type: none"> • Contact details • Store details • PoS terminals details • Employees • Any attachments and memos 	Gives you complete control enabling multi-branch control so you can define the physical make up of your company - regions, areas, stores and warehouses.
Merchandise hierarchy	Similar to the company hierarchy you can match the way your products are structured across your company. At stock item level the product matrix allows you to structure a product by variant such as size, colour or style. The products can be grouped across the matrix to suit your requirements.	Gives you the flexibility to structure a products as you choose.
Multiple pricing and promotional control	Enables you to implement special offers such as 3 for 2 and buy one get one free. Nominated buyers can be assigned to any given promotion and different reward types can be offered, such as a discount within a defined timeframe.	Gives you the flexibility and control to apply promotional pricing and increase stock turnover.
Choice of branch or company-wide promotions	Apply promotional offers and price changes either by branch or company wide.	Provides consistency across a network of branches for the same company.
Batch allocation and despatch	Update by complete ranges, such as department or supplier, as your hierarchy dictates	Ensures total control over stock movements.
Sales orders link to hierarchy	Drag and drop items into a sales order from the merchandise hierarchy. You can also split quantities evenly across the product variant range from within the order.	Speeds up sales order entry as data can be entered from one screen, saving you valuable time
Purchase orders link to hierarchy	Drag and drop items into a purchase order from the merchandise hierarchy. You can also split quantities evenly across the product variant range from within the order.	Speeds up purchase order entry as data can be entered from one screen, saving you valuable time

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Sales enquiries by hierarchy	You can run sales reports across all the detail within the company and merchandise hierarchy	Gives you quick and easy analysis by region, area or store, and by the departments and products within these. For example, if you want to check how many you have sold of a particular product in a particular store.
Microsoft® Excel integration	Use out of the box spreadsheets to perform analysis with within Excel. For example Profit and Loss, Balance Sheet and KPIs. You can easily amend these or create your own spreadsheets to suit your business requirements.	Allows you to perform analysis within Excel if required.

For more information call **0845 111 99 88**
or visit www.sage.co.uk/sage200suite

